INSOL CAPE TOWN

ANNUAL REGIONAL CONFERENCE
15 - 17 MARCH 2020

LEARN. UNLEARN. RELEARN.
Everywhere we turn we are told that times are uncertain, things are volatile, issues are complex, and matters are ambiguous. With the world in flux, and economies wobbling, we expect the services provided by the insolvency and restructuring profession to be in significant demand in the coming months and years. Our profession will aim to build order out of financial chaos, either helping creditors to recoup at least some of their capital, or to help business owners to avert corporate collapse. We will continue to try to create a better outcome than would otherwise have been the case absent our interventions, skills and efforts.

Against that background, let us welcome you to INSOL’s Annual Conference 2020, hosted here in the dramatic city of Cape Town, where our theme is ‘Learn. Unlearn. Relearn.’. Our theme has given rise to a technical programme that will help you to challenge your thinking, to acquire new skills, to build new connections, and allow you to spend ‘thinking time’ considering the significant issues of our day – noting that what has worked in the past may no longer work, hence the need for a new approach based on our theme.

Enjoy the conference, participate fully, and take away all the value you can. As a profession, we are going to need to be alert to respond to the global trend toward increasing instability and uncertainty. Where outcomes are unpredictable and the context is fast-changing, we need to be agile thinkers capable of matching genuinely credible solutions with our clients’ rapidly evolving needs. As well as our relevant and stimulating programme, we also invite you to take some time to enjoy the city of Cape Town – a fascinating mix of beauty and splendour contrasted with hardship and a complex history. Make sure you get an opportunity to experience some of what the city and surrounds have to offer.

Finally, a word of thanks to our main sponsors: Borrelli Walsh, Lipman Karas, Norton Rose Fulbright and RSM.

We look forward to welcoming you to Cape Town and the conference.

Felicity Toube QC  Stefan Smyth
South Square  PwC
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INSOL International would like to thank the following sponsors for their generous support of INSOL Cape Town. For more information on sponsorship opportunities contact tina.mcgorman@insol.org

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THE GROUP OF THIRTY-SIX FEATURES SOME OF THE MOST PROMINENT AND INFLUENTIAL FIRMS WITHIN THE INSOLVENCY AND TURNAROUND PROFESSION. THE AIM OF THE GROUP OF THIRTY-SIX IS TO WORK WITH INSOL TO DEVELOP BEST PRACTICE GUIDELINES AND DEVELOP LEGISLATION TO ENHANCE THE ABILITY OF PRACTITIONERS GLOBALLY TO SAVE BUSINESSES THROUGHOUT THE WORLD.
INSOL ERA MEETING
Friday 13 March 2020

We are excited to announce the launch of our new focus group INSOL ERA (‘Early Researcher Academics’). This group (supported by INSOL International) has been established to serve as an international platform for interaction between peers from different legal traditions and a wide range of economies. It will encourage and strengthen collaboration among members and between jurisdictions, and will encourage young academics and early career researchers from widely diverse jurisdictions to interact with each other, to permit broader contact between the various jurisdictions and to allow international relationships to grow and to develop. INSOL is truly global, and the ERA is able to leverage off this to create a pathway for early career researchers and young academics to expand their horizons. Please contact Jelena Wenlock at jelena.wenlock@insol.org for further information.

INSOL ACADEMIC COLLOQUIUM
Saturday 14 March and Sunday 15 March 2020
Open Meeting

The INSOL Academic Group and the Colloquium is chaired by Professor Juanitta Calitz, University of Johannesburg. The Colloquium is open to practitioners, academics as well as all those interested in the research and study of insolvency law and restructuring. The Group is highly interactive and will discuss and debate papers presented by leading professors and emerging academics from around the world. This gives delegates an opportunity to hear the latest research insights from the academic world. A detailed programme will be made available on the INSOL website. If you are interested in taking part in this programme, please get in touch with Jelena Wenlock at jelena.wenlock@insol.org

INSOL FELLOWS RECEPTION, BY INVITATION ONLY
Saturday 14 March 2020, 6.30pm – 9.30pm

INSOL FELLOWS FORUM AND LUNCH
Sunday 15 March 2020: 9.00am – 1.00pm By invitation only/Closed Meeting

The sixth annual INSOL Fellows forum half-day programme will be held on Sunday 15 March 2020 preceding the conference. The forum will be a highly interactive programme with Fellows both on the stage and from the floor discussing a range of technical topics and real-world case studies. The debates will cover the most recent developments in the world of restructuring and insolvency, benefitting from the common knowledge and experience of all Fellows present, representing a wide range of jurisdictions. In addition to the exchange of thoughts, the Fellows forum provides an opportunity for networking and sharing. Fellows are encouraged to arrive on Saturday to attend this and other exclusive Fellows’ functions. For further information please contact heather.callow@insol.org

The ancillary meetings are not included in the conference registration fee. Each meeting is individually priced. The ancillary programmes may be subject to change.
We are excited to announce that prior to INSOL’s Cape Town Conference we will once again be holding a specialist offshore ancillary meeting. The programme will bring together world-class professionals to discuss hot topics and provide cutting edge perspectives of cross-border and offshore insolvency and restructuring.

A detailed programme will be available soon.
Please contact danielle.timmons@insol.org for further information.

SMALL PRACTICE ISSUES MEETING
Sunday 15 March 2020, 2.00pm – 5.00pm Open Meeting

The INSOL International Small Practice Issues Committee holds an annual open meeting for small practitioners attending the conference to facilitate networking prior to the start of the conference and to discuss matters important to small practices. Following the success of the last three programmes in Sydney, New York and Singapore, the Small Practice meeting will take place in Cape Town during the afternoon of Sunday 15 March 2020. The Small Practice meeting is an excellent opportunity to gain relevant technical knowledge, meet with colleagues from all over the world, expand your contacts and make good friends.

For further information please contact jelena.wenlock@insol.org

YOUNGER MEMBERS’ RECEPTION
Sunday 15 March 2020, 5.00pm – 6.30pm

The Younger Members’ reception is open to delegates under the age of 40.
Please indicate your attendance on page 16.

SMALL PRACTICE MEMBERS’ RECEPTION
Monday 16 March 2020, 5.00pm – 6.30pm

To maximise your connections, there will be a Small Practice reception on Monday 16 March 2020. Please indicate your attendance on page 16.

INSOL LEGISLATIVE AND REGULATORY COLLOQUIUM
Wednesday 18 March 2020
By invitation only/Closed Meeting

INSOL will be holding its third Legislative and Regulatory Colloquium on Wednesday 18 March 2020 after the main conference programme. This follows on from the highly successful meeting held alongside INSOL Singapore in 2019, attended by over 40 participants from 28 jurisdictions.

This year the colloquium will be a full day event and we anticipate will be attended by legislators, regulators and others involved in the drafting of insolvency legislation and enable in-depth discussion of what is on the regulatory and legislative agenda across the globe. Delegates will be able to join the discussions by video conference if they are not able to attend in person. The strategic objective of INSOL International’s Legislative and Regulatory Colloquium is to provide a unique forum for those responsible for drafting, enacting and enforcing the laws and rules governing their country’s insolvency and restructuring processes.

Participation is by invitation only to ensure a candid dialogue.
For further information contact Penny Robertson, penny.robertson@insol.org

The ancillary meetings are not included in the conference registration fee.
Each meeting is individually priced. The ancillary programmes may be subject to change.
For those delegates who are required by their professional associations to achieve minimum levels of continuing education, certificates of attendance will be available on request.

BAR OF ENGLAND AND WALES – The Bar Standards Board (BSB) have implemented a new Continuing Professional Development (CPD) regime from 1 January 2017. As a result, barristers will have greater flexibility and individual responsibility for the training they require in line with BSB CPD requirements. For more information on the new CPD requirements, please go to www.barstandardsboard.org.uk

THE LAW SOCIETY OF ENGLAND AND WALES – The Solicitors Regulation Authority (SRA), the independent regulatory body created by The Law Society of England and Wales, have implemented a new approach to solicitors continuing competence. If solicitors wish to claim non accredited continuing professional development in line with SRA requirements, they can record this in their own training records and calculate their continuing professional development points by the number of hours and minutes the Conference is held for with the deduction of breaks.

CAIRP – The Canadian Association of Insolvency and Restructuring Professionals (CAIRP) have approved the Conference for their Mandatory Professional Development Credits.

RITANZ – New Zealand CPD does not have an accreditation process, however New Zealand delegates are able to claim CPD for the Conference. New Zealand delegates will need confirmation of the learning outcomes of the conference and the learning hours. New Zealand delegates must sign in to all sessions they attend.

Accreditation is being sought from:
THE HONG KONG LAW SOCIETY and NATIONAL ASSOCIATION OF STATE BOARDS OF ACCOUNTANCY (NASBA)
CONFERENCE TECHNICAL PROGRAMME

SUNDAY 15 MARCH 2020

8.00am – 8.00pm Delegate Registration
5.00pm – 6.00pm Younger Members’ Reception
  Registration Required
6.15pm – 7.00pm Transportation to Welcome Cocktail Reception
6.30pm – 9.00pm Welcome Cocktail Reception
  Sponsored by BDO LLP
  For delegates and registered accompanying persons
  Dress Code: Beach Casual

MONDAY 16 MARCH 2020

8.00am – 4.00pm Delegate Registration
8.00am – 8.55am Continental Breakfast
9.00am – 9.30am Conference Welcome and Opening Remarks
9.30am – 10.15am Keynote Address
10.15am – 10.45am Delegate Discussion
10.45am – 11.15am Networking Coffee Break
  Sponsored by South Square
11.15am – 12.30pm Breakouts

A1 DEVELOPING A RESCUE FINANCE MARKET – WHAT DOES IT TAKE?
Getting rescue financing into companies in a timely and effective manner while keeping existing creditors onside remains a hot topic. This panel will examine some of the challenges that investors face while extending rescue financing and how these can be best addressed from both a legal and practical perspective drawing upon examples from across the globe. The panel will also look into the effectiveness of the different structures for facilitating super-priority financing including the growing popularity of schemes of arrangement.

A2 ASSET INVESTIGATION AND RECOVERY IN THE DIGITAL AGE
The internet and social media should be your close companions when searching for assets. The panel will discuss how information available online can help to track and locate people and data, critical to an asset recovery campaign. Explore how materials available in public databases, chatrooms and websites can be used to provide direction to identify, capture and monetise assets. Deployed alongside tried and tested asset recovery techniques, mining social media and information available on the web can help to develop a powerful evidentiary record for a court or other authority to consider when contemplating freezing or other relief. Everyone likes posing for and posting that “selfie” online – including the target of your asset recovery efforts.

A3 AFTERMATH OF BREXIT
While the full impact of the effect of Brexit on the insolvency and restructuring industry in the UK is one thing, there remains a divergence of views, especially in Europe, as to what the impact of Brexit on the insolvency and restructuring industry will be in other jurisdictions.

In an interactive session, the speakers will focus on emerging trends in practice and will explore a range of issues including forum selection, regional responses, the take-up of the UNCITRAL Model Laws and the shift towards greater harmony of laws within the EU.
12.30pm – 1.45pm  Networking Lunch

1.45pm – 3.00pm  Breakouts

**B1 LEARNING FROM FAILURE – CEOS RETELL THEIR STORIES**
As the saying goes: you learn more from your failures than your successes. At most restructuring conferences, colleagues present their successes. In this session, CEOs will share their experiences of failure in the corporate world. Mistakes have been made and lessons learned. What would they do differently next time around? Learning from failure is the objective.

**B2 UNCITRAL’S NEW OFFERING – MODEL LAW ON DIRECTORS’ DUTIES, RELATED JUDGMENTS AND ENTERPRISE GROUPS**
This session will provide a brief summary of the Model Law on duties of directors, insolvency related judgments, and then move on to discuss the newly adopted Model Law on Enterprise Groups. The speakers will demonstrate how the new Model Law is intended to operate, highlight its strengths and weaknesses and will refer to examples and a case study that is simple and easy to follow.

**B3 BIG BROTHER IS WATCHING YOU – PRIVACY AND DATA PROTECTION IN INSOLVENCY**
In today’s ever-changing technological world and with the proliferation of social media, the ability to prevent the hacking of private data and information has become a real challenge. Protecting and keeping corporate and personal data private has become one of the most daunting challenges in the conduct of one’s business and in insolvency practice. A panel of experts will explore and unpack these challenges and offer practical solutions to what remains an ever-increasing problem.

3.00pm – 3.30pm  Networking Coffee Break
Sponsored by South Square

3.30pm – 4.45pm  Innovation Disrupting Insolvency
By Daniel Martin Katz, J.D., Ph.D.
Professor of Law, Illinois Tech - Chicago Kent Law

Using innovative cutting-edge concepts and ideas to re-invent the way we practice and offer services to clients will be the focus of this session. Dan Katz is an expert on digital innovation and will share with us exciting new ways to embrace and effectively use digital innovation in insolvency practice. Re-inventing the way we do things gets us “off the dance floor and onto the balcony” and which can only result in an enhancement of the level of value offered to our clients.

4.45pm  Conference Close
Free Evening

5.00pm – 6.30pm  Small Practice Members’ Reception
Registration Required

**TUESDAY 17 MARCH 2020**

8.30am – 9.20am  Continental Breakfast
Sponsored by Brown Rudnick LLP

9.25am – 9.30am  Welcome Back
9.30am – 10.00am  Neuroscience of Leadership
By Ian Rheeder, Chartered Marketer (SA), MSc.
Leadership of Innovation

“I think, therefore I am …. I feel, therefore I am”.

Guest speaker Ian Rheeder, a leadership expert and analyser of corporate culture, will focus on what drives individuals, managers and business people into becoming effective and successful leaders. Leadership styles (the good and the bad) will be explored and where focused objectives can result in leaders making a real impact in the workplace. Building trust, meaningful engagement and levels of competency amongst employees are the building blocks for achieving successful business outcomes.

10.00am – 11.15am  World Café
Don’t Re-Teach Me How to Run My Practice!

This session will take the form of an interactive workshop designed to engage in discussion amongst delegates on the challenges faced in practice management. Ian Rheeder (following on his earlier address) will lead the workshop on the soft skills required for effective and practical practice management, the different approaches that should be adopted in dealing with the corporate challenges of managing the expectations of senior management and the aspirations of the younger generation (millennials). Measuring performance, developing emotional intelligence, methods to incentivise the workforce and leading successful teams will form part of this discussion.

11.15am – 11.45am  Networking Coffee Break
Sponsored by Gordon Brothers

11.45am – 1.00pm  Breakouts

C1 SEE NO EVIL, HEAR NO EVIL – ETHICS IN INSOLVENCY
In an age where there is a strong emphasis on corporate governance, an understanding and appreciation of ethics in practice is paramount. The speakers will discuss the role of ethics in insolvency, potential conflicts of interest when taking on particular insolvency matters, acting for parties where conflicting objectives become an issue, and where the mechanics and equity of insolvency sales processes might become difficult to manage. Internal processes to manage ethical conundrums and the resolution of conflicts will be explored.

C2 INSOLVENCY DEVELOPMENTS IN AFRICA
This session will deal with recent insolvency reforms in Africa and will focus on current developments regarding new rescue and restructuring mechanisms that are being applied on the continent.

The panel will discuss and debate the challenges being faced in respect of the need for alternatives to formal bankruptcy proceedings, the development of informal restructuring models (especially in regard to MSMEs), the need for the introduction of specialised courts, training requirements for insolvency practitioners and the need for a uniform cross-border regime that would allow for group insolvencies and rescue legislation that could be applied across African jurisdictions.

C3 PRE-INSOLVENCY PROCEDURES – HYPE OR TOOL OF THE FUTURE?
Are pre-insolvency procedures poised to become the new norm? This session will discuss the final text of the EU Directive on the harmonisation of pre-insolvency restructuring frameworks and provide an update on legislative initiatives to introduce pre-insolvency procedures in various jurisdictions including the Netherlands. The panel will consider how the emergence of pre-insolvency proceedings will impact the restructuring landscape, whether pre-insolvency procedures are set to replace traditional restructuring procedures and whether established jurisdictions such as the UK and the US will have to reform their laws to remain competitive.
The introduction in other jurisdictions of Chapter 11 like procedures with cross-class cram down powers has elicited a fundamental debate on which approach to apply when determining where the value breaks and how the value realised with the plan is to be distributed. Two pre-eminent restructuring lawyers will introduce and debate three contentious issues. Delegates will then have the opportunity to challenge the speakers and decide the matter through a vote.

D2 CLEAN, GREEN AND IN DISTRESS: RESTRUCTURING ISSUES IN THE ALTERNATIVE ENERGY INDUSTRY
Energy remains the dominant conversation of the future. Clean, green renewable energy is on the rise globally. This session will explore the nature and scope of insolvency appointments where environmental issues make the restructuring process difficult to manage. Challenges include regulatory environmental constraints, innovative financing structures, technological solutions, and workout options tailor-made for distressed green energy projects. Best practice drawn from case studies on the topic and what the future holds for this industry will also be part of the panel discussion.

D3 CRISIS COMMUNICATION – MANAGING STAKEHOLDERS
This session will consider how insolvency professionals need to communicate with stakeholders and deal with issues effectively when faced with a crisis or disruption in insolvency and restructuring cases. The parties affected by a restructuring or insolvency are varied and will often have divergent and often conflicting interests. The skillset required to manage these expectations and potential conflicts are not for the faint-hearted. It is here where true leadership and an ability to manage will be tested. The panel will explore the do’s and don’ts of crisis management and where delegates can take away some critical pointers on managing these issues.

The turbulence currently being experienced in world economies have never been as severe! Political and economic headwinds continue to heighten tension and disrupt the way corporates do business across the globe. Politicians have their own views on bespoke solutions and the prospects of sustainable cross-border trade opportunities. Subdued investment caused by China Trade Wars and Brexit have contributed to a decline in global growth with the creation of successful cross-border trade opportunities. Led by a well-known media personality, join us for the final session of the conference to consider the future, as we crystal ball gaze into the next decade and unpack what our future work streams in the insolvency and restructuring profession might look like?

The technical programme may be subject to change.
TOUR PROGRAMME

CULTURAL EXPERIENCE THAT GIVES SOMETHING BACK

WAVES FOR CHANGE SURFING EXPERIENCE
Saturday 14 March 2020
9.30am – 2.30pm
Price per person: ZAR 4,285.00 / Approx: £241.68 Based on ten guests

Rekindle your inner surfer on Muizenberg Beach where the professional coaches from ‘Waves for Change’ will show you the way to finding your feet on the waves. Their award-winning programme utilises surf therapy to improve the well-being and emotional stability of young people who have been adversely affected by violence and abuse. Once you are a surf pro, we conclude our adventure with a “narly” lunch at one of the popular local beach restaurants.

Price Includes; Transporation and English speaking guide, surfing lesson, hiring wetsuit and surfboard, lunch, soft drinks, gratuities and charity donation.

TOWNSHIP CULTURAL EXPERIENCE
Sunday 15 March 2020
9.00am – 2.00pm
Price per person: ZAR 5,655.00 / Approx: £318.95 Based on ten guests

Langa, Cape Town’s oldest township, will welcome you into mother Africa’s warmest heart for a cultural experience like no other. From the Gugu S’Thebe Community Centre we will embark on a leisurely bicycle tour of the sights and sounds unique to this township established in the mid 1920’s. Hospitable residents will welcome you into their homes and lives, sharing their experiences, hopes and dreams. The tour includes a visit to a community garden where we will have an opportunity to work in the garden and give back to the local community. Traditional African cuisine and a performance by a local band is the final cherry on this indulgent African cake of culture.

Price Includes; Transporation and English speaking guide, bike/helmet hire, lunch, soft drinks, gratuities and charity donation.

BOTANY BLISS
Monday 16 March 2020
8.30am – 2.30pm
Price per person: ZAR 2,332.00 / Approx: £131.53 Based on ten guests

Kirstenbosch National Botanical Garden lives up to its reputation as the most beautiful garden in Africa and one of the great botanic gardens of the world. Few gardens can match the sheer grandeur of the setting of Kirstenbosch, against the eastern slopes of Table Mountain. Our Botany Bliss tour will be conducted by expert botanists and we will explore this UNESCO World Heritage Site in all its glory. We will end our tour with a relaxed picnic in the garden.

Price Includes; Transporation and English speaking guide, private tour, lunch, soft drinks, gratuities and charity donation.

BREAD & WINE EXPERIENCE
Tuesday 17 March 2020
8.30am – 3.30pm
Price per person: ZAR 3,934.00 / Approx: £221.88 Based on ten guests

In this Bread & Wine bread making course at Môreson Estate in the Franschhoek Valley, you’ll be taught how to have fun with food, making magic in any kitchen. Learn how to fill your own kitchen with that famous freshly baked bread smell and become the baker you always knew you could be. While these breads bake, we will get to experience the phenomenal array of award-winning Môreson wines. Following the wine tasting, lunch will be served at Bread & Wine Vineyard Restaurant accompanied by a selection of each participant’s baked bread.

Price Includes; Transporation and English speaking guide, wine tasking, bread making course, lunch, soft drinks, gratuities and charity donation.

UNIQUE EXPERIENCES IN AND AROUND CAPE TOWN.
PROFESSIONAL, ENGLISH-SPEAKING GUIDES WILL ACCOMPANY EACH GROUP.
WE HAVE IDENTIFIED LOCAL CHARITIES AND BY PARTICIPATING IN THE VARIOUS EXPERIENCES, GUESTS WILL HAVE AN OPPORTUNITY TO GIVE-BACK TO LOCAL CHARITIES WHO DEPEND ON DONATIONS.
PENGUIN PADDLE ADVENTURE
Wednesday 18 March 2020
9.00am – 4.00pm
Price per person: ZAR 4,707.00 / Approx: £265.93 Based on ten guests

Launch into the cool, clear, sparkling water of the Indian Ocean, feel the spray of the salt water, see the water dripping off the end of your paddle as you weave your way through the rocky pools and outcrops of Boulders Beach on the Penguin Paddle Adventure. Using stable, easy to paddle two-man kayaks we will explore the crystal-clear waterways of this fascinating penguin colony. Refreshed and relaxed, we will embark on a trip to Cape Point (Cape of Good Hope) for spectacular views before enjoying a fresh seafood lunch in Simon’s Town.

Price Includes: Transportation and English speaking guide, paddling experience, entrance fee and guides, lunch, soft drinks, gratuities and charity donation.

To book Tours and Airport Transfers please click here.

TOURS GENERAL INFORMATION

Touring Terms and Conditions: These tours are designed by Grosvenor Tours (Registration No: 1902/001808/06), for participating delegates and accompanying persons attending the INSOL Cape Town Conference.

All sightseeing tours include informative English speaking commentary, all entry fees and meals where specified. Comfortable shoes and clothing are recommended for all tours. For any outdoor tours, we recommend that participants bring sun protection cream, sunhat and sunglasses.

For further details on any of these tours please contact Carlynne van der Merwe, Grosvenor Tours by email; carlynne.vandermerwe@grosvenortours.com

Disclaimer: The services specified in these tour descriptions are available at the time of writing. However, in the event that any service(s) become unavailable for any reason, Grosvenor Tours will make every effort to supply alternative services of an equal standard and value but cannot accept any responsibility for failure to provide the specified services.

INSOL International and Grosvenor Tours shall not be responsible for, and shall be exempt from, all liability in respect of any loss, damage, injury, accident, delay or inconvenience to any person during the tours. It is the delegate and accompanying person’s responsibility to be adequately insured in case of claims pertaining to travel/accidents and illness for the duration of your visit to South Africa.

TOURS AND AIRPORT TRANSFERS TERMS AND CONDITIONS

Payment
All airport transfers and tours need to be pre-paid prior to pick-up.

Cancellation Charges
Grosvenor Tours must be notified of the cancellation of airport transfers and/or tours in writing 48 hours before departure time via email to carlynne.vandermerwe@grosvenortours.com. For cancellation between 0 – 47 hours before departure time, a 100% cancellation fee will apply. The appropriate refunds will be made after the event. The date of cancellation of the tour shall be deemed to be the date on which the written notification is received.

All tours will depart from and return to the Cape Town International Convention Centre.
This registration form can only be accepted if accompanied by full payment, which can be made by credit card.

Title: ........................................................................................................................................

First Name: ................................................................................................................................

Surname: ....................................................................................................................................

Name as you wish it to appear on your badge: ..........................................................................

Firm Name: ..................................................................................................................................

Address: ......................................................................................................................................

Tel: .............................................................................................................................................

Email: .........................................................................................................................................

Which governing body/state do you require approval for CPE/CLE credit:

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The delegate registration fee includes entry to the technical sessions on Monday 16 March, and Tuesday 17 March, conference lunches on 16 & 17 March the Welcome Cocktail Reception on Sunday 15 March and the Closing Cocktail Reception on Tuesday 17 March. It does not include entry to the Ancillary Programme.

ACCOMPANYING PERSON
Name as you wish it to appear on badge:

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The accompanying person registration fee includes entry to the Welcome Cocktail Reception on Sunday 15 March and the Closing Cocktail Reception on Tuesday 17 March. Accompanying person is defined as a participant’s spouse or other personal relation who does not have a business interest in the conference.
REGISTRATION FEES

<table>
<thead>
<tr>
<th>Conference</th>
<th>Before 12 December</th>
<th>After 12 December</th>
<th>Amount payable</th>
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<tr>
<td>INSOL Member</td>
<td>£1,750.00</td>
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Ancillary Meetings

| Academic Colloquium         | £200.00            | £250.00          | £              |
| Academic Colloquium (non-academic) | £450.00      | £500.00          | £              |
| Offshore Meeting (member)   | £400.00            | £450.00          | £              |
| Offshore Meeting (non-member) | £550.00        | £600.00          | £              |

SPECIALIST INTEREST GROUPS & MEETINGS
Registration is required for these events

- INSOL Fellows Reception (closed group) ☐
- INSOL Fellows Forum and lunch (closed group) ☐
- Younger Members’ Reception (open to members’ under the age of 40) ☐
- Small Practice Meeting (open meeting to small practice firms) ☐
- Small Practice Reception (open to small practice firms) ☐

SOCIAL FUNCTIONS
Conference delegates and registered accompanying persons only

- Please tick the box to confirm attendance at the social functions
- Welcome Cocktail Reception on Saturday 15 March ☐
- Closing Cocktail Reception on Tuesday 17 March ☐

BREAKOUT / WORKSHOP SESSIONS
Please choose ONE session from each group

### Monday 16 March 2020

<table>
<thead>
<tr>
<th>Time</th>
<th>Session</th>
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<tbody>
<tr>
<td>11.15am – 12.30pm</td>
<td>A1 DEVELOPING A RESCUE FINANCE MARKET ☐</td>
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<td>A2 ASSET INVESTIGATION ☐</td>
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<td>A3 AFTERMATH OF BREXIT ☐</td>
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<tr>
<td>1.45pm – 3.15pm</td>
<td>B1 LEARNING FROM FAILURE ☐</td>
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<td>B2 UNCITRAL’S NEW OFFERING ☐</td>
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<td>B3 PRIVACY AND DATA PROTECTION ☐</td>
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### Tuesday 17 March 2020

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<tr>
<td>11.45am – 1.00pm</td>
<td>C1 ETHICS IN INSOLVENCY ☐</td>
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<td>C2 INSOLVENCY DEVELOPMENTS IN AFRICA ☐</td>
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<td>C3 PRE-INSOLVENCY PROCEDURES ☐</td>
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<td>2.15pm – 3.30pm</td>
<td>D1 VALUATION ISSUES ☐</td>
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<td>D2 CLEAN, GREEN AND IN DISTRESS ☐</td>
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<td></td>
<td>D3 CRISIS COMMUNICATION ☐</td>
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PAYMENT SUMMARY
If you wish to pay by cheque, we can accept payment in Pounds Sterling. If you wish to pay by credit card, please make the calculations and payment in Pounds Sterling. Cardholders will be charged by their credit card companies in their local currency. INSOL International is not responsible for any losses or gains in the fee due to currency changes.

Delegate fee: £ ..............................................
Accompanying Person’s fee: £ ..............................................
Ancillary fees: £ ..............................................
Total: £ ..............................................

Please debit my credit card details below for the order of:

American Express ☐ MasterCard ☐ Visa ☐ Debit Card ☐

Card number: ........................................................................................................
Expiry date: .............................................. Security No: ..............................................
Cardholder name: ........................................................................................................
Card billing address (if different from address on previous page):
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...........................................................................................................................

Signature: .............................................. Date: ..............................................

SPECIAL DIETARY REQUIREMENTS:
If you have any dietary restrictions, please remember to identify yourself to the staff at each event. INSOL will try their best to accommodate any special dietary requests:

...........................................................................................................................

Have you attended an INSOL Congress/Conference previously? Yes ☐ No ☐

ADDITIONAL REQUIREMENTS:
The hotels selected by INSOL are fully wheelchair accessible.
If you require further information please contact us.

HOTEL:
Please indicate for our records which hotel you will be staying at:

...........................................................................................................................

Delegate name, firm and country will be listed on the delegate list which will be provided to the event sponsors and conference delegates. Please tick the box if you do not wish your personal information to be used ☐

Photos and videos will be taken during the conference. INSOL International may use these photographs/videos in publications or other media material including but not limited to: brochures, newsletters, websites etc.

Please bring your confirmation and photographic identification with you in order to collect your badge and conference material.
CONFERENCE VENUE
Cape Town International Convention Centre
Convention Square, 1 Lower Long Street, Cape Town, 8001, South Africa

IMPORTANT DATES
12 December 2019 Early registration deadline
14 February 2020 Cancellation and closing deadline
For inclusion in the hard copy list of participants available at the conference, registrations forms and payment must be received by this date
17 February 2020 Joining instructions will be sent by email to delegates
17 February 2020 Delegate list available to delegates

LANGUAGE: The working language of the conference is English

DRESS CODE: Delegates are requested to wear smart casual clothes to the conference technical sessions and social functions. Speakers are requested to wear business attire.

ACCOMPANYING PERSONS/SOCIAL FUNCTIONS: Registered accompanying persons attending the social functions must be over the age of 21. Accompanying Person is defined as a participant's spouse or other personal relation who does not have a business interest in the Conference. If INSOL International believes the accompanying person is attending in a professional or business capacity, INSOL reserves the right to refuse or cancel the registration of the accompanying person and request they register as a full delegate for the conference.

VISA REQUIREMENTS: All delegates are responsible for checking visa entry requirements for South Africa.

AIRPORT TRANSFER: By booking your airport transfer in advance, you can rest assured that a professional driver will meet you on arrival and take you to your destination in safety and comfort. Participants can book transfers from Cape Town International Airport via the online booking form. Private transfers can be booked for R750 per transfer. Please refer to page 14 for airport transfer terms and conditions.

CAPE TOWN
For advice on travelling to Cape Town:
https://www.capetown.travel/travel-wise/

Things to Do  |  Eat & Drink  |  Safety FAQ's
THE WESTIN CAPE TOWN

Convention Square, Lower Long Street, Cape Town, 8000 South Africa
T: + 27 412 9999
E: tracey.naryan@westin.com
Group Code: 1838907

Set in one of the most popular destinations in the world, at the gateway to the historic V&A Waterfront in Cape Town, The Westin Cape Town is only minutes away from excellent shopping, vibrant city nightlife, historical monuments and museums, iconic Table Mountain, and the pristine beaches of Clifton and Camps Bay. The hotel is located 19 km from Cape Town International Airport, and adjacent to the Cape Town Convention Centre (CTICC).

RESERVATION METHOD:
Reservations, may be made, modified or cancelled by using the following link: https://www.marriott.com/event-reservations/reservation-link.mi?id=1563438641542&key=GRP&app=reevlink

RATE INFORMATION:

<table>
<thead>
<tr>
<th></th>
<th>Single</th>
<th>Double</th>
</tr>
</thead>
<tbody>
<tr>
<td>Deluxe Room</td>
<td>R4,300</td>
<td>R4,650</td>
</tr>
<tr>
<td>Westin Executive Club</td>
<td>R4,900</td>
<td>R5,250</td>
</tr>
</tbody>
</table>

These rates are quoted in South African Rand and are per specified room, per night. The rate is inclusive of complimentary breakfast served in Restaurant Thirty7. The rate is inclusive of internet access. Rates include 15% VAT but exclude 1% Tourism levy.

RESERVATION DEADLINE: 15 JANUARY 2020
Reservation requests received after the Cut-Off Date will be accepted only at the hotel’s discretion on a space-available basis at the prevailing rate. Reservations are subject to guestroom and rate availability. Reservations must be made online. All hotel reservations are the responsibility of the individual delegate to make and cancel directly with the hotel.

DEPOSIT AND PAYMENT INSTRUCTIONS
Upon making the reservation, a one night deposit will be required. Please note that 100% prepayment is required 30 days prior to the arrival date. The hotel will send a secure Nedbank PCI link to individuals email addresses in order to facilitate payment or payment can be made via bank transfer.

HOTEL CANCELLATION POLICY
The full accommodation will be charged for individual no-shows as well as cancellations received less than 30 days prior to arrival date and one night’s accommodation for cancellations more than 30 days out. 60-30 days prior to arrival any cancellations or reduction in stay will be charged one night’s accommodation. Less than 30 days prior to arrival any cancellations or reduction in stay will be charged in full for the accommodation booked.
AC HOTEL CAPE TOWN WATERFRONT

Dockrail Road, Foreshore, Cape Town, 8001 South Africa
T: +27 21 137 1117
E: Shannon.floris@marriott.com

Please quote INSOL International when calling to make your reservation.

Experience a new way to hotel at the AC Hotel Cape Town Waterfront, conveniently located just minutes away from the buzzing Victoria & Alfred Waterfront and just a 25-minute drive from Cape Town International Airport. Our 188 spacious rooms feel stylish, yet efficient and boast unparalleled views over the imposing Table Mountain, Lion’s Head and Signal Hill. Located within walking distance, the hotel is close to the Cape Town International Convention Centre.

RESERVATION METHOD:
Reservations, may be made, modified or cancelled by using the following link: https://www.marriott.com/events/start.mi?id=15659884275&key=GRP

RATE INFORMATION:
Harbour King Room  Single: R3,000  Double: R3,300

These rates are quoted in South African Rand and are per specified room, per night. The rate is inclusive of complimentary breakfast served in the AC Kitchen. The rate is inclusive of internet access. Rates include 15% VAT but exclude 1% Tourism levy.

RESERVATION DEADLINE: 15 JANUARY 2020
Reservation requests received after the Cut-Off Date will be accepted only at the hotel’s discretion on a space-available basis at the prevailing rate. Reservations are subject to guestroom and rate availability. Reservations must be made online. All hotel reservations are the responsibility of the individual delegate to make and cancel directly with the hotel.

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60-30 days prior to arrival any cancellations or reduction in stay will be charged one night’s accommodation. Less than 30 days prior to arrival any cancellations or reduction in stay will be charged in full for the accommodation booked.
PAYMENT: Register and pay by credit card online at https://www.insol.org/events/detail/124. We accept Visa, Mastercard and American Express. All payments debited from your credit card will be in Pounds Sterling (£). Cardholders will be charged by their credit card companies in their local currency. INSOL International is not responsible for any losses or gains in the fee due to currency changes. For bank transfer or BACS payments please contact the INSOL Office kim.bloomberg@insol.org.

DISCLAIMER: INSOL International (INSOL) cannot accept any liability for any loss, cost or expense suffered or incurred by any person if such loss is caused or results from the act, default or omission of any person other than an employee or agent of INSOL International. In particular, INSOL cannot accept any liability for losses arising from the provision of services provided by hotel companies or transport operators. Nor can INSOL accept liability for losses suffered by reason of war, including threat of war, riots, and civil strife, terrorist activity, natural disaster, weather, fire, flood, drought, technical mechanical or electrical breakdown within any premises visited by delegates or their guests in connection with the Conference, industrial disputes, government action, regulations or technical problems which may affect the services provided in connection with the Conference. INSOL is not able to give any warranty that any person will appear as a speaker or panellist. English Law shall govern the contract between delegates, accompanying persons and INSOL International and any disputes shall be the exclusive preserve of the English Courts.

COPYRIGHT: Copyright in all software, papers and other material produced for the Conference will be vested in INSOL. Companies and their delegates may copy such material for their personal use, but further copying, and in particular copying for sale or any other commercial purpose is prohibited without prior permission.
TRAVEL & HEALTH INSURANCE: INSOL International shall not be responsible for, and shall be exempt from, all liability in respect of any loss, damage, injury, accident, delay or inconvenience to any person during the Conference. It is the delegate and accompanying person’s responsibility to be adequately insured in case of claims pertaining to travel/accidents and illness for the duration of your visit to Cape Town.

CANCELLATION OF THE CONFERENCE BY THE ORGANISERS AND INSURANCE: In the event that the Conference is cancelled by INSOL, or by any reason of any factor outside the control of INSOL, and cannot take place, the amount of the Registration fee shall be refunded. The liability of INSOL shall be limited to that refund, and INSOL shall not be liable for any other loss, cost or expense, howsoever caused, incurred or arising. In particular, INSOL shall not be liable to refund any travel costs incurred by delegates or their guests or their companies. It follows that delegates and their guests and their companies are advised to take out comprehensive insurance including travel insurance.

In the event that the Conference is cancelled by INSOL we will contact delegates immediately.

CANCELLATIONS OF ATTENDANCE BY DELEGATES:
All cancellations must be made in writing and emailed to kim.bloomberg@insol.org
The policy regarding the refund of registration fees is as follows:

CANCELLATIONS RECEIVED UP TO AND INCLUDING 14 FEBRUARY 2020:
There will be a cancellation fee of £50 per delegate and/or accompanying guest, which will cover the production of delegate materials and administration expenses.

CANCELLATIONS RECEIVED AFTER 14 FEBRUARY 2020:
It is regretted that from this date, there will be no refund of registration fees received, and delegates will be liable for the total cost of any outstanding fees relating to the Conference. A substitute may be put forward to fill your delegate’s place.

CONFIRMATION OF CANCELLATION:
If no written confirmation of the cancellation is received within 24 hours please contact INSOL International and ensure the cancellation has been received.

FORCE MAJEURE: After the cancellation cut-off date, payments made are not refundable for any reason, including, but not limited to, failure to use event attendance credentials due to any event beyond the reasonable control of the parties, such as an act of God, natural disaster, travel-related problems or an act of terrorism.

HOTEL BOOKINGS AND CANCELLATIONS: All hotel bookings are the responsibility of the individual delegate to make and cancel directly with the hotel. Credit card guarantee is required at time of reservations. Please be aware of the cancellation policy for the Conference hotels.

BECOME A MEMBER OF INSOL INTERNATIONAL AND TAKE ADVANTAGE OF ALL THE MEMBER BENEFITS INCLUDING REDUCED CONFERENCE REGISTRATION FEES. TO APPLY FOR MEMBERSHIP PLEASE CONTACT JELENA WENLOCK AT JELENA.WENLOCK@INSOL.ORG
INSOL INTERNATIONAL WISHES TO THANK ALL THE COMMITTEE MEMBERS LISTED, AND ALL THOSE WHO HAVE ASSISTED THE COMMITTEES IN CREATING INSOL CAPE TOWN.

MAIN ORGANISING COMMITTEE
CONFERENCE CO-CHAIRS
Stefan Smyth, PwC
Felicity Toube QC, South Square

TECHNICAL CO-CHAIRS
Eric Levenstein, Werksmans Attorneys
Nicolaes Tollenaar, Fellow, INSOL International, RESOR NV

TREASURER
Julie Nettleton, Fellow, INSOL International, Grant Thornton

MARKETING & SPONSORSHIP CHAIRS
Alex Elliott, BlackBox Law
Hans Klopper, BDO

TECHNICAL COMMITTEE

TECHNICAL CO-CHAIRS
Eric Levenstein, Werksmans Attorneys
Nicolaes Tollenaar, Fellow, INSOL International, RESOR NV

Erin Broderick, Fellow, INSOL International, Honigman LLP
Barry Cahir, Fellow, INSOL International, Beauchamps
Zaheer Cassim, Fellow, INSOL International, Cassim Incorporated
Ruta Darius, Fellow, INSOL International,
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Catherine Ottaway, Hoche Avocat
Robert Schiebe, Fellow, INSOL International, Schiebe und Collegen
Pooja Sinha, GLS Law
Mark Sinjakli, Fellow, INSOL International, AlizPartners UK LLP
Debbie Walker, Clifford Chance
American Bankruptcy Institute
Asociación Argentina de Estudios Sobre la Insolvencia
Asociación Uruguaya de Asesores en Insolvencia y Reestructuraciones Empresariales
Associação Portuguesa de Direito da Insolvência e Recuperação
Association of Business Recovery Professionals (R3)
Association of Restructuring and Insolvency Experts (Channel Islands)
Australian Restructuring, Insolvency and Turnaround Association
Bankruptcy Law and Restructuring Research Centre, China University of Politics and Law
Business Recovery and Insolvency Practitioners Association of Nigeria
Business Recovery and Insolvency Practitioners Association of Sri Lanka
Business Recovery Professionals (Mauritius) Ltd
Canadian Association of Insolvency and Restructuring Professionals
Commercial Law League of America (Bankruptcy and Insolvency Section)
Especialistas de Concursos Mercantiles de Mexico
Finnish Insolvency Law Association
Ghana Association of Restructuring and Insolvency Advisors
Hong Kong Institute of Certified Public Accountants (Restructuring and Insolvency Faculty)
INSOL Europe
INSOL India
Insolvency Practitioners Association of Malaysia
Insolvency Practitioners Association of Singapore
Instituto Brasileiro de Estudos de Recuperação de Empresas
Instituto Iberoamericano de Derecho Concursal
Instituto Iberoamericano de Derecho Concursal – Capítulo Colombiano
International Association of Insurance Receivers
International Women’s Insolvency and Restructuring Confederation
Japanese Federation of Insolvency Professionals
Korean Restructuring and Insolvency Practitioners Association
Law Council of Australia (Business Law Section)
Malaysian Institute of Accountants
Malaysian Institute of Certified Public Accountants
National Association of Federal Equity Receivers
NIVD – Neue Insolvenzverwaltervereinigung Deutschlands e.V.
Recovery and Insolvency Specialists Association (BVI) Ltd
Recovery and Insolvency Specialists Association (Cayman) Ltd
REFOR-CGE, Register of Insolvency Practitioners within “Consejo General de Economistas, CGE”
Restructuring and Insolvency Specialists Association (Bahamas)
Restructuring and Insolvency Specialists Association of Bermuda
Restructuring Insolvency & Turnaround Association of New Zealand
South African Restructuring and Insolvency Practitioners Association
Turnaround Management Association (INSOL Special Interest Group)
Turnaround Management Association Brasil (TMA Brasil)
CONTACT

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tina.mcgorman@insol.org

CONFERENCE REGISTRATIONS:
Kim Bloomberg
kim.bloomberg@insol.org

INSOL

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Tel: +44 (0)20 7248 3333

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